

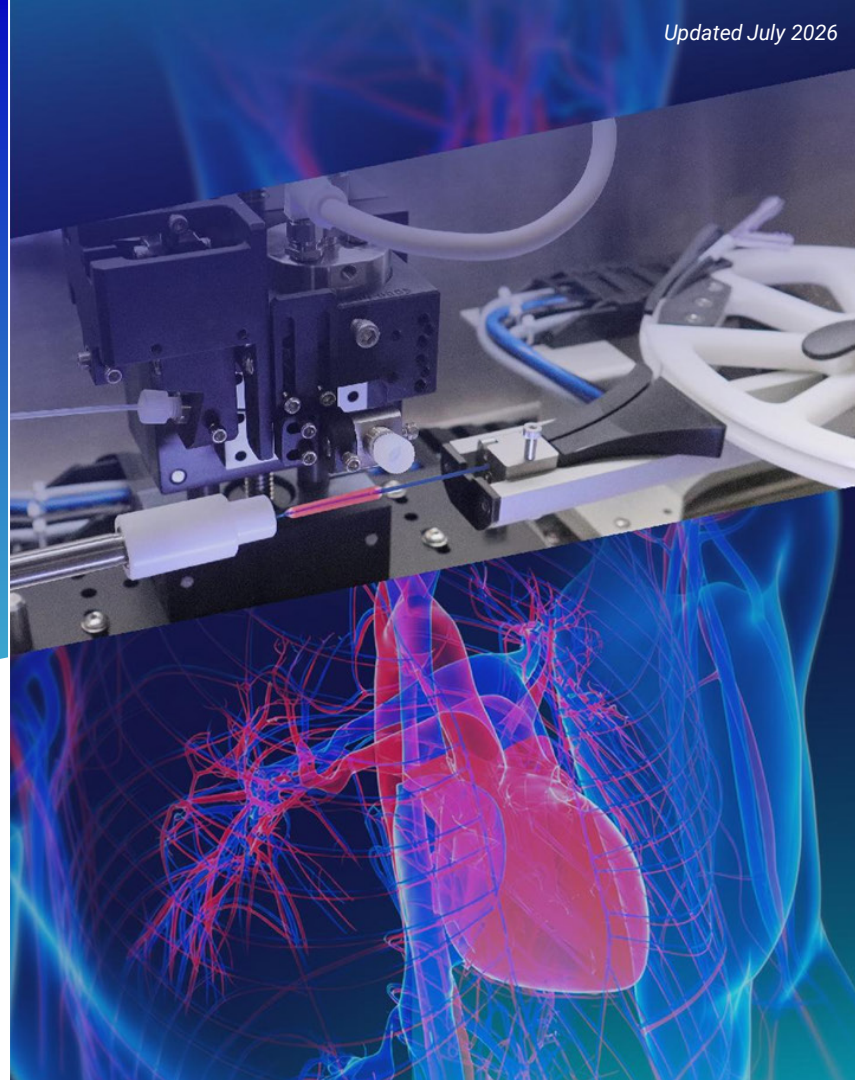
ULTRASONIC SPRAY TECHNOLOGY

Enabling the Next
Generation of Advanced
Manufacturing

FY 2026 & Q1 FY 2027

SONO•TEK Corporation

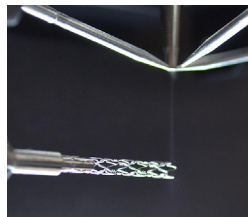
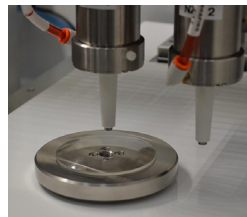
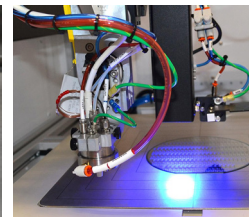
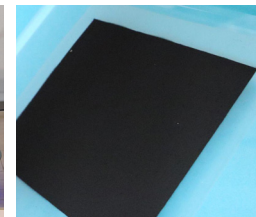
 Nasdaq : SOTK



SAFE HARBOR STATEMENT

This presentation contains forward-looking statements within the meaning of safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements involve known and unknown risks, uncertainties, and other factors that could cause the actual results of the Company to differ materially from the results expressed or implied by such statements, including delivery of profitable, dynamic growth, growth opportunities for ultrasonic spray technology, retaining and expanding industry leadership and customer base, continuing product diversity, maintaining technological advantage of the Company's nozzles over those of competitors, including faster return on investment compared to conventional spray systems, enhancing global distribution network, establishing market niches for recently developed products and services, including fuel cell roll-to-roll development and controlled coating, market reception of new spray innovations, ability to increase sales of larger machines with longer delivery times, maintaining strong net cash position, achieving revenue projections, and other factors. Accordingly, although the Company believes that the expectations reflected in such forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct. The Company has no obligation to update the forward-looking information contained in this presentation.

OVERVIEW

**Cardiac Stent Coating****Glass Lens Coating****Semiconductor
Photoresist Coating****Fuel Cell Catalyst
Coated PEM**

Sono-Tek Corporation (Nasdaq: SOTK) is a global leader in the design and manufacture of ultrasonic coating systems that are shaping industries and driving innovation worldwide. Our ultrasonic coating systems are used to apply thin films onto parts in diverse industries including medical devices, semiconductors, microelectronics, alternative energy, advanced industrial manufacturing, and research and development sectors.

Sono-Tek has a long history of providing advanced coating solutions to the medical device industry, enabling precision coatings for life-saving technologies such as stents, balloons, diagnostic devices, and various drug delivery platforms. At the same time, our expertise in semiconductor and microelectronics applications continues to expand, as customers increasingly turn to Sono-Tek for solutions supporting next-generation chips, displays, and sensors. Alongside these markets, our technologies are also leading the way in next-generation clean energy coatings for fuel cells, carbon capture, advanced solar cells, and various other advanced industrial applications, underscoring the versatility and broad reach of Sono-Tek's ultrasonic coating platforms.

Our product line is rapidly evolving, transitioning from R&D tools to high-volume production machines with significantly higher average selling prices, showcasing our market leadership and adaptability. Our comprehensive suite of thin film coating solutions and application consulting services ensures unparalleled results for our clients and helps some of the world's most promising companies achieve technological breakthroughs and bring them to market. The Company strategically delivers its products to customers through a network of direct sales personnel, carefully chosen independent distributors, and experienced sales representatives, ensuring efficient market reach across diverse sectors around the globe.

Our growth strategy is focused on leveraging our innovative technologies, proprietary know-how, unique talent and experience, and global reach to further develop microscopic coating technologies that enable better outcomes for our customers' products and processes.

INVENTORS OF ENVIRONMENTALLY FRIENDLY ULTRASONIC SPRAY NOZZLE TECHNOLOGY



An extensive portfolio of R&D through high volume coating systems

Sono-Tek Corporation (Nasdaq: SOTK) is the leading worldwide developer and manufacturer of ultrasonic spray coating systems for applying functional thin film coatings in 5 key market sectors:

- **MICROELECTRONICS/ELECTRONICS**
- **ALTERNATIVE ENERGY**
- **MEDICAL**
- **INDUSTRIAL**
- **EMERGING R&D MARKETS**



Ultrasonic atomizing nozzle, the "heart" of all Sono-Tek ultrasonic coating systems

ADDRESSABLE MARKETS

FY 2026 Market Highlights:

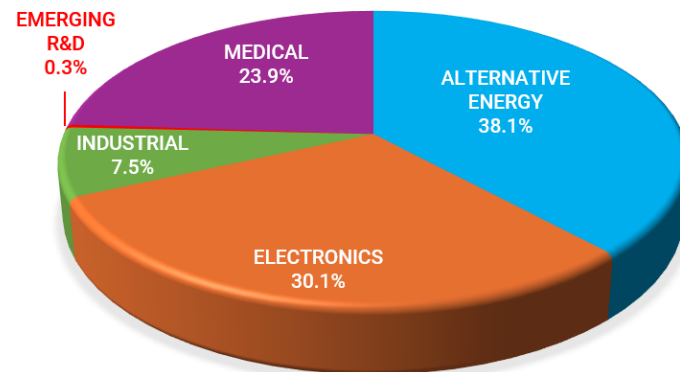
Medical: Increased 54% compared to FY 2025, driven by strong demand for balloon catheter coating systems, specialty stent applications, and expanding activity in new medical applications.

Electronics: Increased 16% compared to FY 2025, supported by strong demand for electrically active coatings in diagnostic-related applications.

Alternative/Clean Energy: Declined 19% from FY 2025, due to reduced electrolysis demand driven by government policy shifts, partially offset by solar system shipments earlier in the fiscal year.

SUB-CATEGORIES OF MAJOR MARKETS:

- IMPLANTABLE MEDICAL DEVICES
- MEDICAL DIAGNOSTIC DEVICES
- SEMICONDUCTORS
- NANOMATERIALS
- PRINTED CIRCUIT BOARDS
- ADVANCED TEXTILES
- FOOD & PACKAGING
- AUTOMOTIVE
- AEROSPACE
- FLOAT GLASS
- DISPLAYS & TOUCH SCREENS
- BLOOD COLLECTION TUBES
- SENSORS
- FUEL CELLS
- SOLAR CELLS
- HYDROGEN ELECTROLYZERS

**FY 2026 SALES BY MARKET**

A BROAD RANGE OF APPLICATIONS

MEDICAL DEVICES
SEMICONDUCTORS
CLEAN ENERGY
NANOMATERIALS
TEXTILES
FOOD
INDUSTRIAL
AUTOMOTIVE
AEROSPACE
GLASS
ELECTRONICS
DISPLAYS

Strategy: Grow our business by targeting key disruptive coating applications in growth oriented sectors.



Sono-Tek's coating technology excels in spray applications that require very thin (nano to micron thickness), repeatable, uniform liquid film coatings, from very small areas to continuous wide widths. Coatings applied may be protective or functional.

A handful of liquid suspensions and solutions that are commonly sprayed include:

- Various nanomaterials
- Antimicrobials and drugs
- Protective polymers
- Precious metal catalysts
- Semiconductor photoresist
- Electronics soldering flux

TARGETING KEY DISRUPTIVE MARKETS

Global Trends Driving Demand for Thin Film Coating Solutions

SIGNIFICANT GROWTH MARKET: MULTIPLE LARGE ORDERS IN FY 2026 FOR CARDIAC TREATMENTS AND DIAGNOSTIC COATINGS

By entering disruptive markets in their infancy Sono-Tek gains a foothold in establishing ultrasonic coating as an industry standard. These emerging technologies are an important part of our growth strategy, with large upside potential.

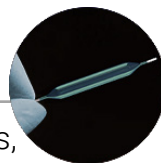
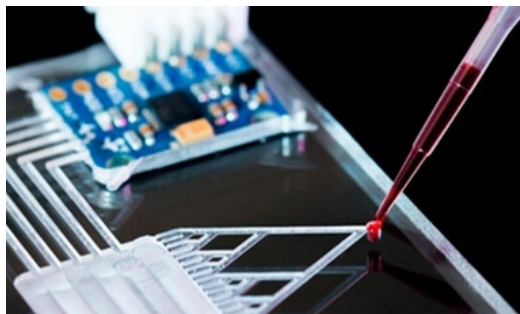
Microelectronics/Electronics

- AI ramp-up and high demand for handheld devices



Medical Devices

- Implantables, microfluidics, diagnostic testing applications

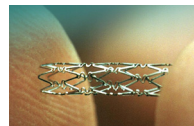


Alternative Energy

- Climate change and energy security are key drivers



ADDRESSABLE MARKETS DEFINED BY APPLICATION



ESTABLISHED MARKETS (10+ YEARS)

- **Medical Devices**

Implantable stents, blood collection tubes

- **Printed Circuit Boards (PCBs)**

Wave solder fluxing processes

- **Industrial Float Glass**

Continuous glass production

Continuous improvement and service keep Sono-Tek at the forefront of these markets.



EMERGING MARKETS

- **Microelectronics**

Small footprint devices (EMI shielding, photoresist, nanomaterials)

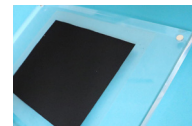
- **Medical Devices**

Diagnostic devices, balloons, implantables, microfluidics

- **Protective & Functional Coatings**

Automotive plastics, glass, sensors

Unique capabilities make Sono-Tek a good fit for new high growth applications.



TRANSITIONING MARKETS

- **Medical Devices**

High volume coatings for implantable devices

- **Next Gen Solar**

Functional nanocoatings for high volume solar manufacturing

- **Fuel Cells/Electrolyzers**

Catalyst coatings for Proton Exchange Membranes (PEMs), carbon capture, green hydrogen generation

Large customer base using our systems for R&D, transitioning to production volumes.

GROWTH STRATEGY

There are 4 main aspects to Sono-Tek's business strategy for growth. By leveraging these strengths and unique capabilities, Sono-Tek is positioned to continue gaining significant market share in the ultrasonic coating segment as well as the overall global coating equipment market.



Semiconductor Photoresist Coating Machine

FULL SYSTEM
SOLUTIONS

SCALABLE
MANUFACTURING
EQUIPMENT

APPLICATION
ENGINEERING
EXPERTISE

LABORATORY
EMERGING
APPLICATIONS

FULL SYSTEM SOLUTIONS

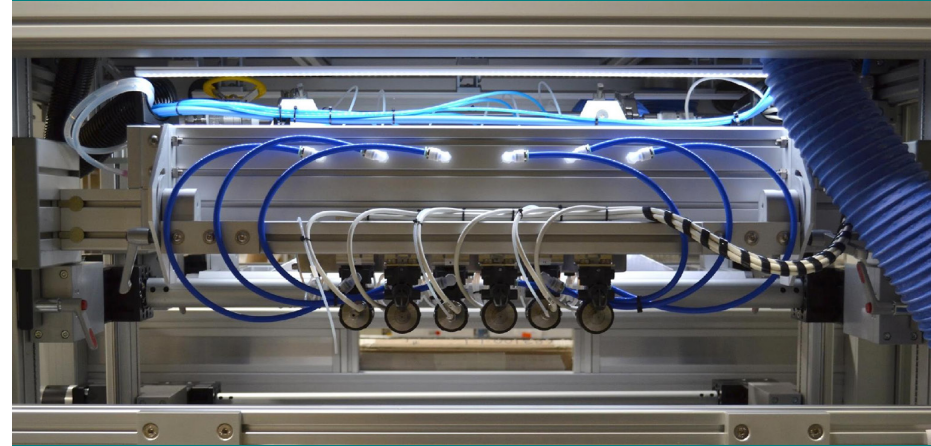
Increased Customer Value with Rapidly Expanding Average Selling Prices (ASPs)

Custom engineered solutions with pre-and-post processing stations, auto load function and custom part handling are possible with extensive experience and strong customer relationships with industry leading companies.

- State-of-the-art custom engineered solutions.
- Advanced technical capabilities to solve customer coating challenges.
- Established network of industry equipment partners for large system integration projects.
- Expansion of product portfolio with application specific machinery.
- New applications in high tech markets for large platform systems.

OUR STRATEGY IS WORKING TO ACHIEVE:

- Recognition as an **innovative technology company** with **powerful proprietary knowledge**



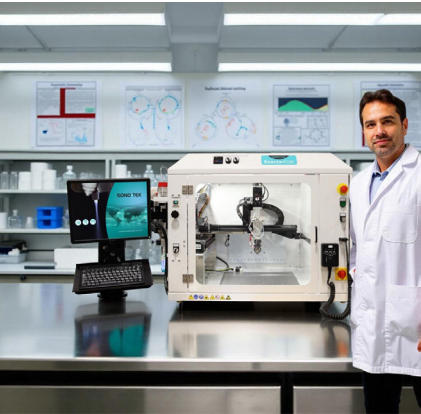
Advanced textile wide area coating system

SCALABLE MANUFACTURING EQUIPMENT

Proven Scaling from R&D to Production Volume

Sono-Tek coating equipment is easily scaled to higher volume processes once R&D process development is fine tuned. Following their R&D phase, customers can transition to a pilot scale system, followed by a high volume production line. The same core nozzle technology drives small scale R&D through continuous high volume production coating machines.

- Customers are often using R&D machines and looking to increase production after process development.
- Dramatically higher ASPs are achieved on full system solutions with complex product handling and pre/post coating stations.
- Latest high volume production systems can exceed \$1M+.



APPLICATION ENGINEERING EXPERTISE

Focusing on Customers' Unique Needs Ensures Success

Enhanced customer support with process development ensures that our equipment performs exceedingly well, and nurtures strong customer relationships. Our team of applications engineers provides a technical bridge between sales and customers, including testing, process development, contract coating, and machine specification.

- Complex, customized machine solutions give us a distinct competitive edge.
- On-site laboratory testing, customer visits and support ensure customer success, accelerate and expand orders.
- Strategic partnerships with chemical companies.
- 6 worldwide labs support customer process development.

MILTON, NY US DEVELOPMENT LAB



LABORATORY EMERGING APPLICATIONS



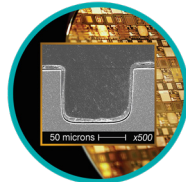
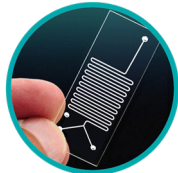
In house laboratory testing for new applications and emerging markets, proof of concept solutions.

Examples include:

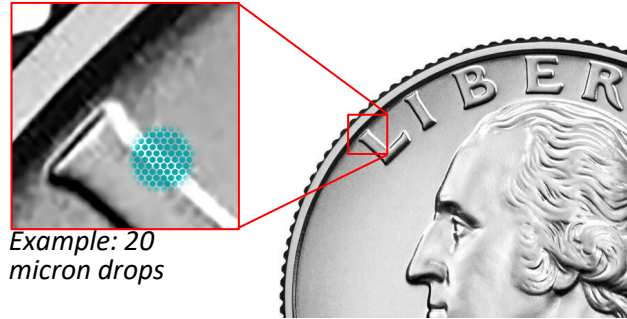
- Micro LEDs for auto screens, smart watches, high tech glasses, augmented and virtual reality
- Advanced/stronger Lithium battery protective and insulating coatings
- Aircraft parts/small components
- Panel Level Packaging (PLP) for semiconductor panel formats
- Cardiac care coatings beyond stents to catheters and heart valves
- Functional thin films onto lenses
- Dental and mammography sensor coatings for improved visualization of details
- Surgical blade and razor blade coatings

ABILITY TO NAVIGATE CHANGES IN CURRENT MARKET APPLICATIONS

CORE ULTRASONIC NOZZLE TECHNOLOGY IS AT THE HEART OF EVERY MACHINE



High frequency ultrasonic vibrations atomize liquids into uniform micron-sized drops for coating a wide variety of surfaces.



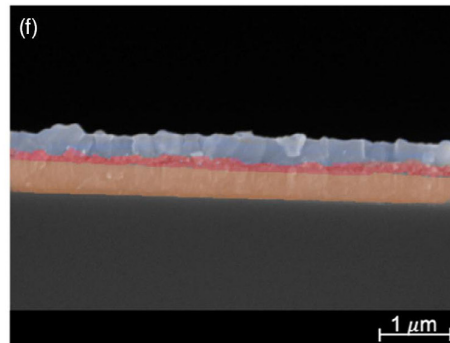
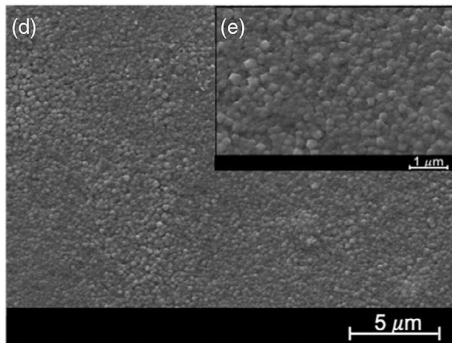
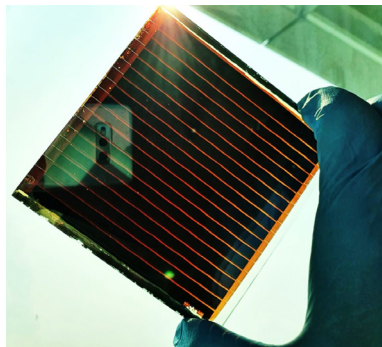
Example: 20
micron drops

Every Sono-Tek coating system uses our proprietary ultrasonic spray nozzle technology at its core. Liquid delivery, spray shaping and generator controls are fully integrated into automated full coating solutions with software control, product handling and customized options.



ULTRASONIC SPRAY ADVANTAGES

This example of a Perovskite solar cell coating application shows precise coating with controllable surface morphology characteristics achieved with Sono-Tek technology.



PEROVSKITE SOLAR COATING APPLICATION

Photo: www.solar-rrl.com, Spray-Coated Lead-Free Cs₂AgBiBr₆ Double Perovskite Solar Cells with High Open-Circuit Voltage

More cost-effective and simpler than alternative coating methods:

- Dramatic reductions in overspray with reduced emissions
- Large cost savings
- Improved process repeatability
- High precision thin films
- Increased uniformity of coatings

PRODUCT PLATFORMS

Our coating systems include 4 platform types, each with a line of unique machine offerings. Machines incorporate industry specific hardware options as well as unique product handling and customized options that are used in many diverse applications.

PRODUCT TYPES

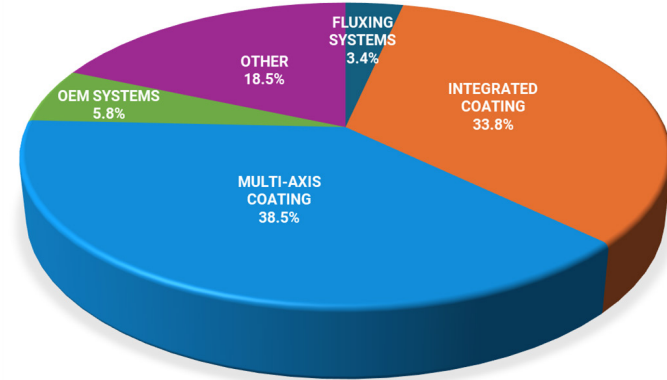


1. OEM ULTRASONIC NOZZLE & GENERATOR ELECTRONICS
2. FLUXING SYSTEMS
3. IN-LINE COATING SYSTEMS
4. MULTI-AXIS COATING SYSTEMS

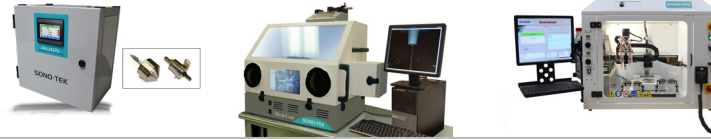


One example of each product type shown

FY 2026 SALES BY PRODUCT TYPE



R&D THROUGH
HIGH VOLUME
PRODUCTION LINES



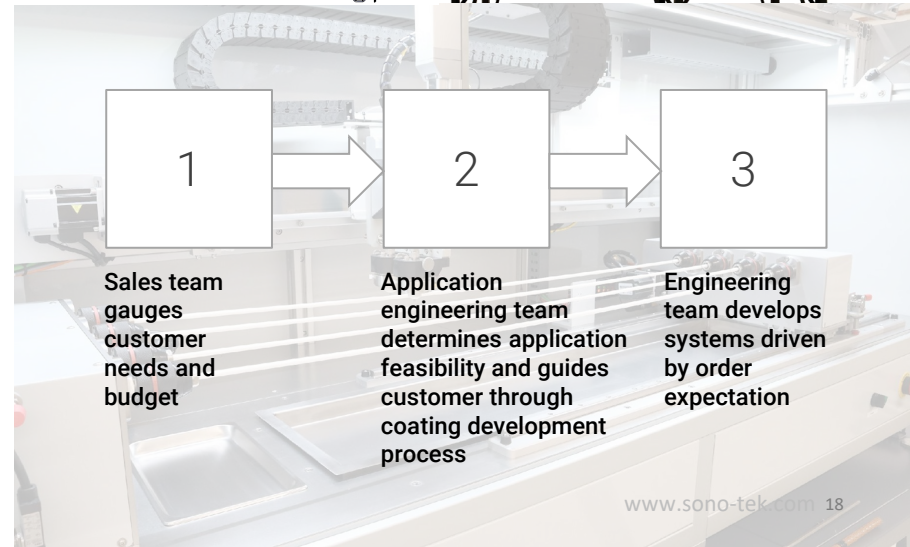
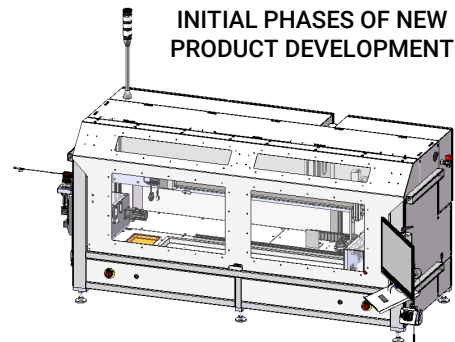
*A small sampling
of Sono-Tek's specialized
coating systems*



NEW PRODUCT DEVELOPMENT

We are continuously expanding our product lines to help us reach broader markets. Product development is led by:

- In-house engineering capabilities, including mechanical, electrical, control software and application engineering teams.
- Established equipment partners for large integration projects.
- Application engineering team works with customers to develop coating process and sales team to qualify success of applications that align with market demand.
- Customer demand, often for coating solutions that don't exist elsewhere and don't have an industry standard.
- Robust quality systems that drive advancements and updates to existing products and next generation models.



FULLY INTEGRATED SYSTEM SOLUTIONS EQUIPMENT + EXPERTISE

FORWARD DEPLOYED ENGINEERING

- **Custom Engineered Solutions** - State-of-the-art designs tailored to customer needs.
- **Advanced Technical Capabilities** - Solving complex coating challenges with innovative technologies.
- **Strategic Industry Partnerships** - Established network for large system integration projects.
- **Product Portfolio Expansion** - Focused growth through application-specific machinery.
- **Market & Customer Diversification** - Entry into high-tech markets with large platform system opportunities.



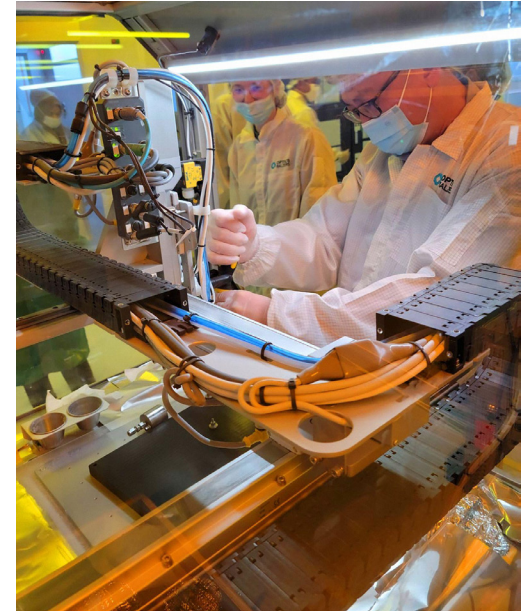
Acknowledged as an industry leader in innovative technology with proprietary expertise.

Aggressive Growth Strategies

EXTENSIVE EXPERTISE APPLICATION ENGINEERING

FORWARD DEPLOYED ENGINEERING

- **Customized Machine Solutions** - Complex, tailored systems create a distinct competitive edge.
- **Hands-On Customer Engagement** - On-site lab testing, visits, and ongoing support to ensure success and drive repeat business.
- **Strategic Industry Collaborations** - Partnering with leading chemical companies to deliver integrated solutions.
- **Global Technical Support** - 6 worldwide labs dedicated to advancing customer process development.



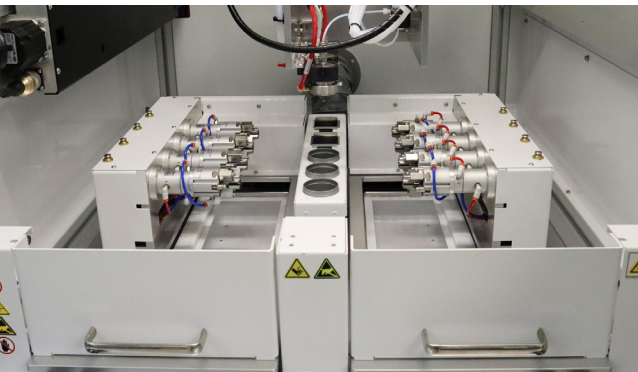
Customer-centric approach drives sales and creates lasting relationships.

Customer-Focused Solutions

SCALABLE EQUIPMENT FOR ALL LEVELS OF MANUFACTURING

FORWARD DEPLOYED ENGINEERING

- **R&D to Production Transition** - Customers scale up after successful process development on R&D machines.
- **High-Value System Solutions** - Full systems with advanced handling and integrated pre/post-coating modules command significantly higher ASPs.
- **Revenue Upside** - Full production systems exceed \$1M+ per order, driving substantial growth.



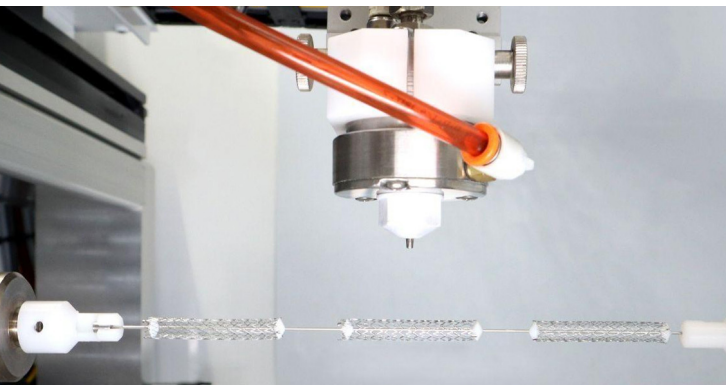
Increasing Average Selling Prices (ASPs) driven by high-performance, custom solutions.

High-Value Systems

SIGNIFICANT CONTRACTS

Full press releases available at

<https://www.sono-tek.com/about-us/investors/press-releases-1/>



FY 2026

September 3, 2025

Sono-Tek Announces \$5M+ Order for Medical Device Coating Production Systems

Order includes MediCoat systems designed for high-precision, scalable manufacturing. Deliveries anticipated to commence in calendar year 2026.

October 13, 2025

Sono-Tek Announces \$2.8M Order for Medical Device Coating Production Systems

Order includes ExactaCoat MD (Medical Device) systems designed for sophisticated motion and high-volume scalable manufacturing. Deliveries anticipated to commence in calendar year 2026.

STOCK PERFORMANCE HIGHLIGHTS

FY 2021 Pre-Uplisting Milestone vs. FY 2026 Year-End Performance

- **Nearly Tripled Trading Liquidity**
 - ✓ Average daily volume surged from **10.8K** shares pre-uplisting to **29.5K** shares.
- **Nearly Doubled Cash Position**
 - ✓ Total liquid asset reserves grew from **\$7.7M** to **\$14.8M**.
 - ✓ Balance sheet expansion while maintaining zero long-term debt.
- **Accelerated Revenue Expansion**
 - ✓ Full-year revenue grew **41.0%** to a record **\$20.9M** from a \$14.8M baseline.
 - ✓ Scale driven by transition into high-ASP production systems.

MARKET DATA 6.1.2026

Nasdaq	SOTK
Stock Price	\$5.42
52 Week Range	\$3.23-\$5.70
Market Cap	85M
Average Daily Trading (3 Months)	33K
Common Shares Outstanding	15.7M
Insider Ownership	16%
Cash, Cash Equivalents & Marketable Securities*	\$14.8M

*As of FY End 2/28/2026

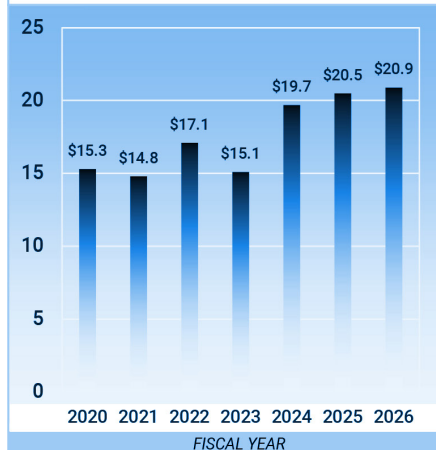
FINANCIAL HIGHLIGHTS FY 2026

**Record Breaking
Revenue & Record Breaking
Net Income in FY 2026**

**Net Income Increased
42% to \$1.8M in FY 2026**

Revenue increased 54% in the medical device sector in FY 2026 compared to FY 2025, driven by strong sales for high volume implantable and diagnostic device coating applications.

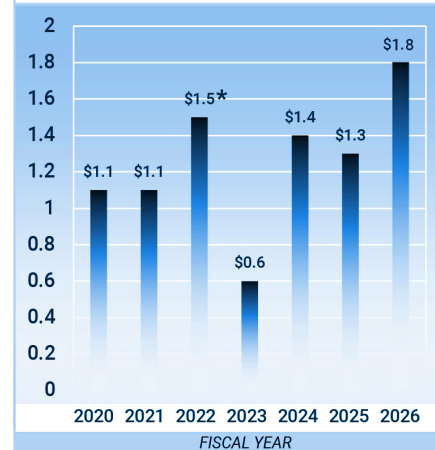
Revenue
\$ in Millions



**Cash, Cash Equivalents &
Marketable Securities**
\$ in Millions



Net Income
\$ in Millions

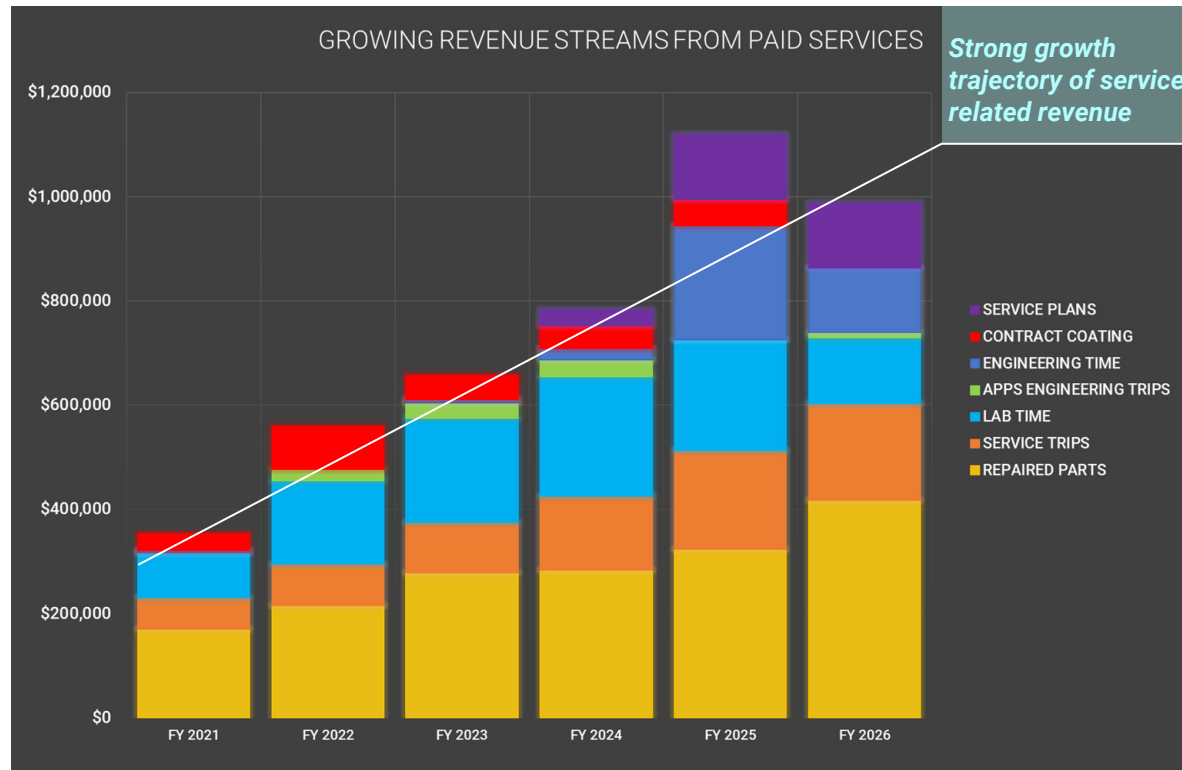


*Excludes PPP loan, forgiven in Q1 FY2022

EARLY PHASE NEW REVENUE STREAMS GAINING MOMENTUM

Services Revenue Increasing

- Service-related contracts that support our large platform and highest ASP production lines are growing in importance.
- Our in-house development lab generates increasing revenue streams while accelerating orders.
- Adding new **recurring** service revenue streams to our business model.
- **Calibration Services starting in FY 2027.**



AVERAGE SELLING PRICE (ASP) PROGRESSION

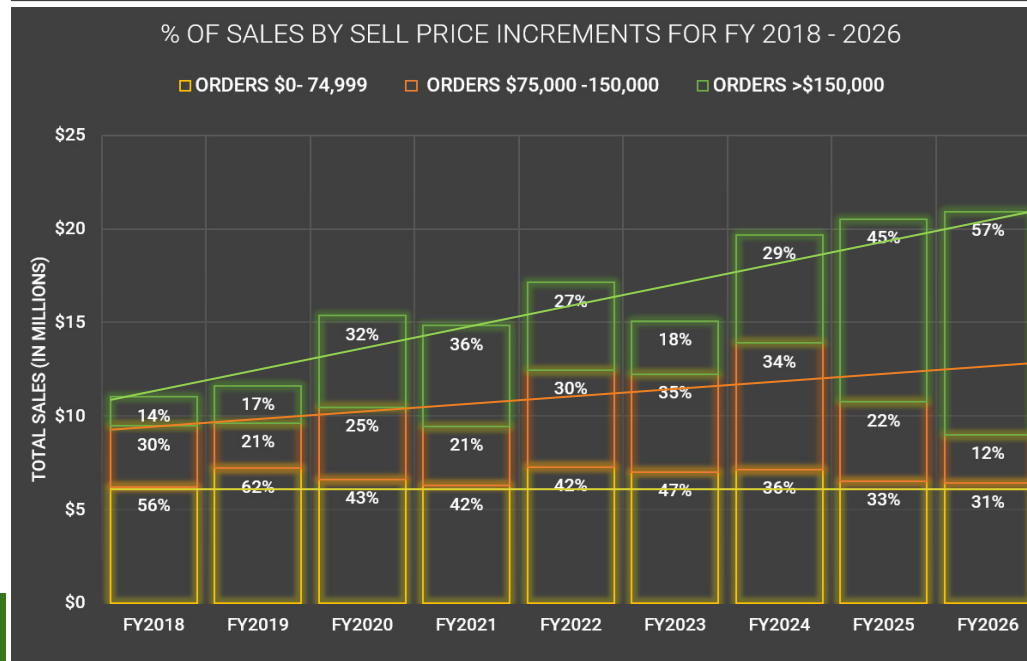
Increasing % of Sales with High ASPs

From FY 2017 to FY 2026:

- 1,313%, \$11M increase in sales over \$150k value.
- Trend toward higher ASP systems expected to continue in FY 2027 and beyond.

High ASP Segment Increasingly Expanding

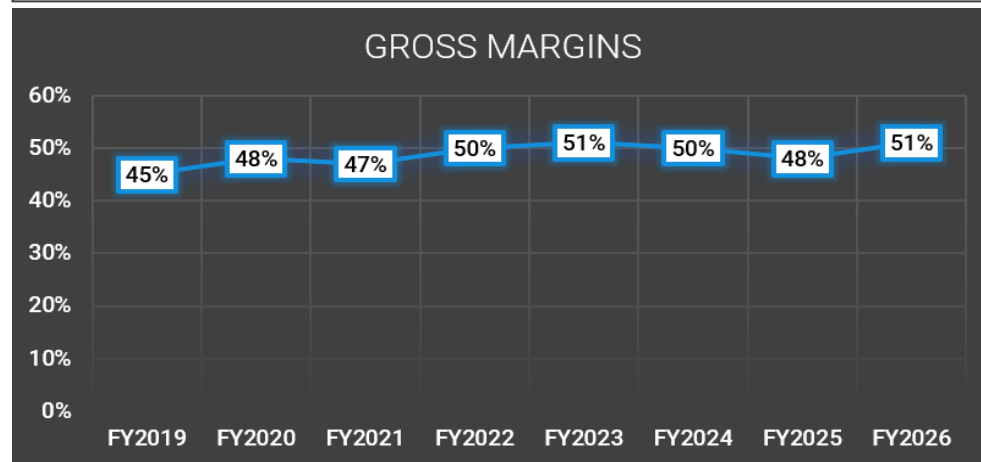
STRATEGIC FOCUS TOWARD HIGHER ASPS IS SHOWING SUCCESS



STABLE GROSS MARGINS

- Gross margins consistently in the upper 40%-to-low-50% range.
- Unusually stable for a high-tech capital equipment manufacturer.
- Focused on markets where performance outweighs equipment cost.
- Proprietary technology and process expertise support premium pricing.
- Strong gross margins provide a foundation for long-term growth.

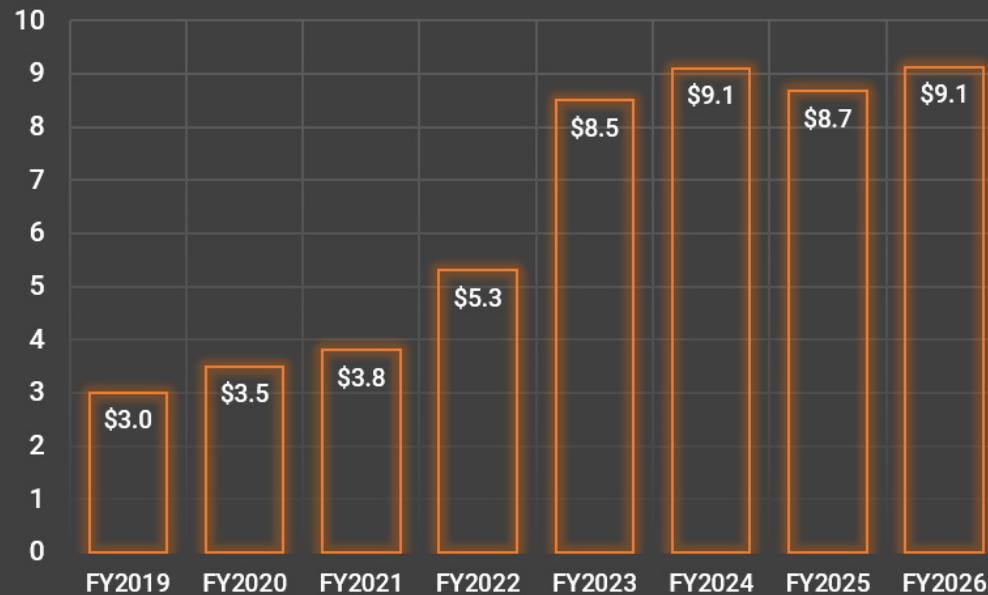
CONSISTENT PROFITABLE GROWTH & EFFICIENT COST STRUCTURE



CONTINUING STRONG BACKLOG PROPELS GROWTH

- FY 2026 backlog remains near historical year-end high.
- High activity levels in development labs.
- Robust demand in medical device and microelectronics sectors.
- High ASP production platforms driving future growth.

ANNUAL BACKLOG (IN MILLIONS)



Q1 FY 2027 YOY RESULTS

Key Drivers:

- Strong Medical market demand, led by stent coating and Drug-Eluting Balloon coating systems.
- Favorable product mix drove **record** first-quarter gross margin of 57%.

STRONG START TO FISCAL 2027

Net Sales	\$5.66M ▲ 10%
Gross Margin	57% ▲ 500 bps
Gross Profit	\$3.21M ▲ 21%
Operating Income	\$897K ▲ 86%
Backlog	\$7.73M ▲ 3%
Cash & Investments	\$16.6M
Debt	None

ULTRASONIC SPRAY MARKET SHARE

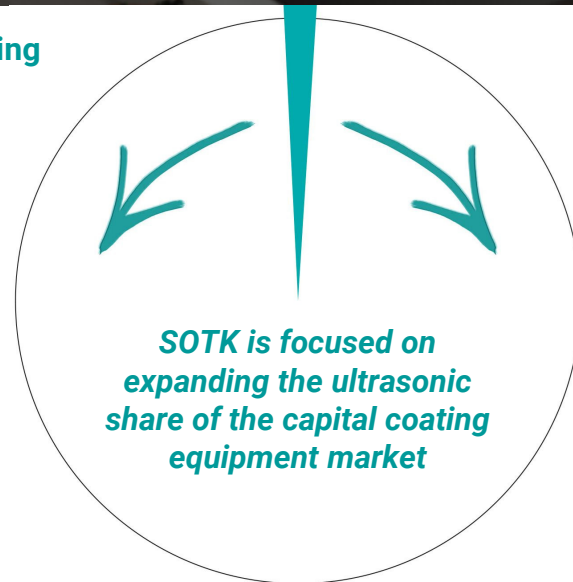
GENERAL COATING EQUIPMENT MARKET
~\$60B/yr Hundreds of Competitors

The general capital equipment coatings market has enormous growth potential at \$60B per year. Sono-Tek continues to capture a growing segment of the coating equipment market with the accelerating recognition of ultrasonic coating technology as a reliable proven alternative to many conventional coating technologies and equipment providers. We intend to introduce ultrasonic spray coating as a viable disruptive technology in high growth potential markets globally.

■ = Ultrasonic Coating

Other Coating Technologies include:

- CVD
- Jetting
- Roller
- Slot Die
- Screen Print
- Dip Coating
- Sputtering
- Pressure Spray/Air Atomizer



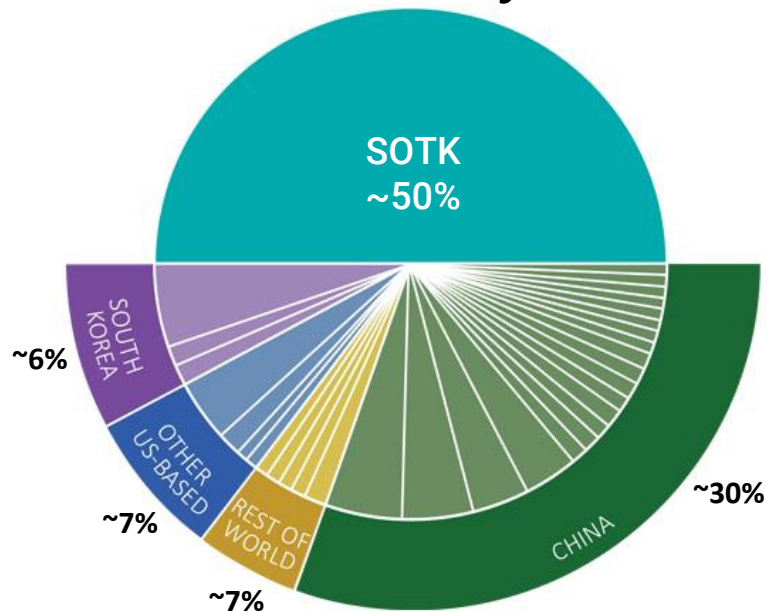
ULTRASONIC SPRAY GLOBAL COMPETITION

We have the leading market position in our industry

- Approximately 30 companies have attempted to copy Sono-Tek's technology, but none have gained significant market share, with many frequently opening and closing, leaving customers stranded.
- Smaller competitors can't provide complex solutions and application support, while Sono-Tek's substantial R&D investment ensures it remains the sole provider of comprehensive, high-volume manufacturing systems.
- Global manufacturers are risking exposure of proprietary intellectual property when choosing to do business with China-based competition versus Sono-Tek.
- Sono-Tek's growing customer base is fueled by fortune 500 size industry leading companies, uniquely differentiating us from the competition.

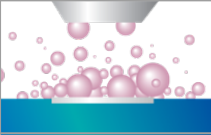
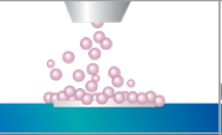
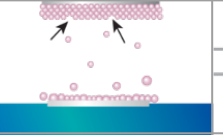
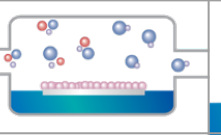
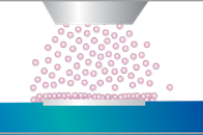
ULTRASONIC COATING EQUIPMENT

~\$45M/yr



Note: Estimated data compiled from internal Sono-Tek sources

ULTRASONIC THIN FILM COATING VS OTHER COATING TECHNOLOGIES

							
DEPOSITION METHOD	PRESSURE SPRAY/ AIR ATOMIZATION	DIP COATING	JETTING	SCREEN PRINTING/BLADE	SPUTTERING	CHEMICAL VAPOR DEPOSITION (CVD)	ULTRASONIC SPRAY
HOW IT WORKS	Liquid is forced through a very small orifice under high pressure	Substrate is dipped into material	Similar to a home office inkjet printer, ejecting tiny drops	Spreading a paste with a blade over a substrate	Ejecting particles from a target by bombardment with high energy particles	Creates a reaction between gases over a substrate, which condense on its surface	High frequency sound waves create mechanical vibrations, forming droplets with very little kinetic energy
DISADVANTAGES COMPARED TO ULTRASONIC SPRAY	• High velocity spray bounces off substrate, wasting material • Prone to clogging, high maintenance • Poor repeatability over time	• Long drying times • Cannot create thin films • Requires large amount of material, large amount of waste	• Uneven dispensing • Poor tolerance to abrasive chemicals • Prone to clogging, high maintenance	• Requires minimum viscosity • Poor uniformity on very thin coatings • Requires large amount of material	• Very expensive • Poor transfer efficiency • Slow batch process	• Expensive to scale up • Very high operating expenses • Poor material usage	ADVANTAGES • Uniform drop sizes • Operates with small amount of material • Does not clog • Easily scalable • Environmentally friendly
COST	\$	\$	\$\$\$	\$\$\$\$	\$\$\$\$\$	\$\$\$\$\$	\$

MANAGEMENT

EXECUTIVE & SENIOR MANAGEMENT

Experienced, dynamic committed leadership team



Dr. Chris Coccio
EXECUTIVE
CHAIRMAN

24 YEARS



Steve Harshbarger
CEO & PRESIDENT

32 YEARS



Stephen Bagley, CPA
CFO

20 YEARS



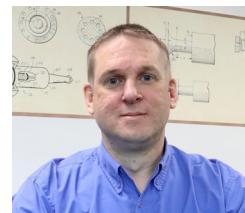
Chris Cichetti
COO

17 YEARS



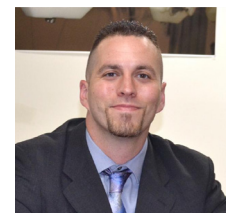
Maria Kuha
VICE PRESIDENT,
MANUFACTURING
OPERATIONS

18 YEARS



Randy Copeman
CHIEF
TECHNOLOGIST

28 YEARS



Brian Booth
VICE PRESIDENT,
SALES & BUSINESS

19 YEARS

OVER 100 YEARS OF COMBINED EXPERTISE IN ULTRASONIC COATING TECHNOLOGY AT SOTK

COMPANY HISTORY

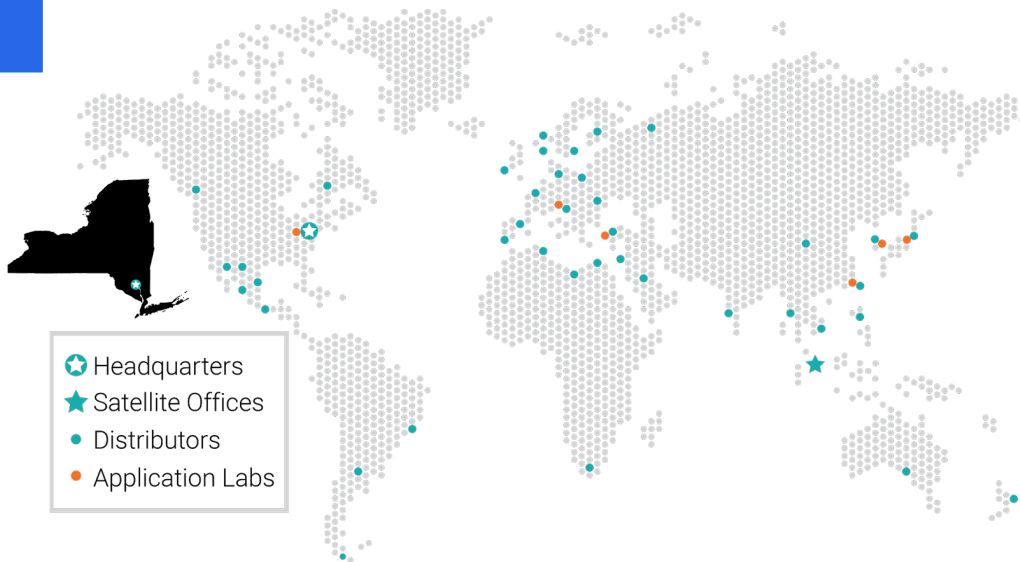
TIMELINE OF SIGNIFICANT MILESTONES

- 
- 2024** FACTORY EXPANSION ON CAMPUS
 - 2023** PLC PLATFORMS ADDED TO EXPAND ADDRESSABLE MARKET
 - 2022** UPLISTED TO NASDAQ
 - 2020** EXPANSION OF MANUFACTURING SPACE FOR LARGE PLATFORM SYSTEMS
 - 2013** APPLICATION LABS OPEN IN GERMANY, JAPAN, CHINA, TAIWAN, KOREA, TURKEY
 - 2010** MID-SIZE PLATFORMS FOR MICROELECTRONICS & MEDICAL SECTOR
 - 2007** SONO-TEK PURCHASES MILTON INDUSTRIAL PARK
 - 2005** SMALL MULTI AXIS COATING PLATFORMS INTRODUCED “EXACTACOAT” FOR R&D
 - 2000** SMALL PLATFORM MEDICAL SYSTEMS INTRODUCED “MEDICOAT DES” STENT COATER
 - 1997** ISO 9001:2000 CERTIFIED
 - 1988** 1ST SMALL FULL SYSTEM INTRODUCED “SONOFLUX” SPRAY FLUXING PLATFORM
 - 1987** SONO-TEK INITIAL PUBLIC OFFERING
 - 1975** 1ST ULTRASONIC NOZZLE IS INVENTED & PATENTED BY SONO-TEK’S FOUNDER, DR. HARVEY BERGER

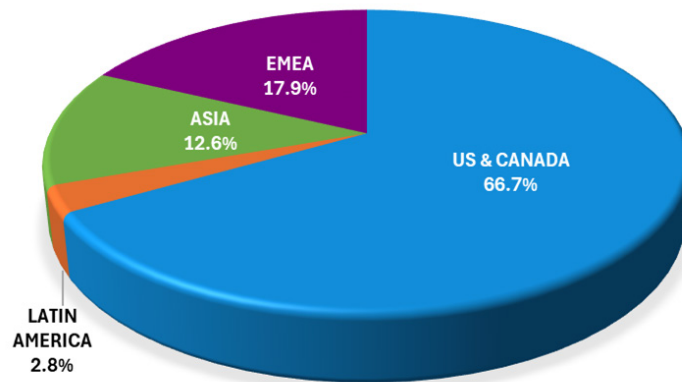


GEOGRAPHY

Extensive worldwide distribution network of factory-trained professionals and development laboratories for testing and process development leads to strong customer partnerships.



FY 2026 SALES BY GEOGRAPHY



SUMMARY

*Advancing
Generational
Technology
Developments*

*Ramping Up
High Volume,
High ASP
Systems*

*Strong Application
Knowledge Using
Forward Deployed
Engineers*

*Record Sales
in FY 2026*

- **Revenue Growth Trajectory:** Up 105% since FY 2017 with consistent profitability
- **Financial Strength:** Strong balance sheet with zero debt
- **Disruptive Technology:** Proprietary thin film coating platforms adopted by Fortune 500 companies
- **Critical to Next-Gen Applications:** Enabling clean energy, medical devices, and micro-electronics
- **Strategic Focus:** Delivering high-ASP production lines that scale with customers' needs
- **Growth Ahead:** Continuing to scale revenue and profitability, with a clear path to accelerated expansion

Making an impact on our world

info@sono-tek.com

Dr. Christopher Coccio, Executive Chairman

CLCoccio@Sono-Tek.com

Steve Harshbarger, CEO & President

Harsh@Sono-Tek.com

Investor Relations:

PCG Advisory, Kirin Smith

ksmith@pcgadvisory.com

